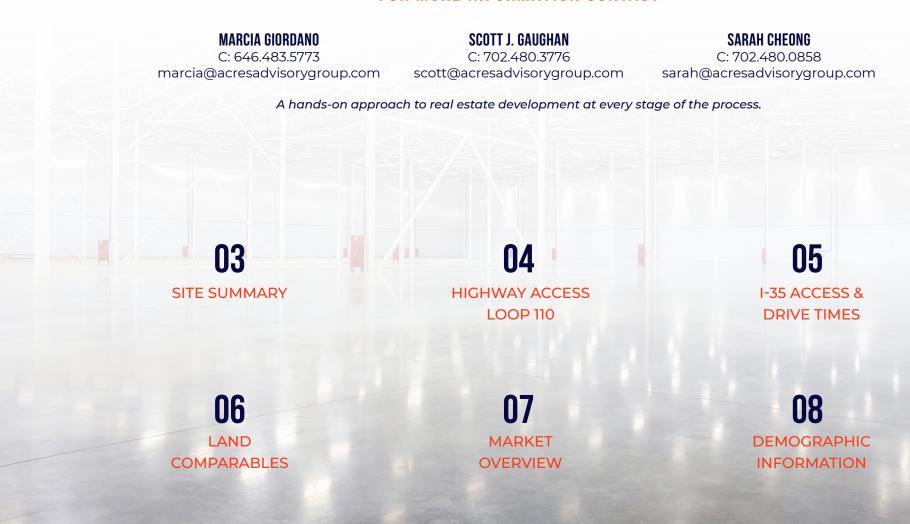




## FOR MORE INFORMATION CONTACT





### **SITE SUMMARY**



Utilities at or near site



Loop 110 highway currently under construction, expected completion Q4 2022



#### **OPPORTUNITY ZONE**

Properties are located within an opportunity zone



#### FUTURE OF SAN MARCOS REGIONAL AIRPORT

Runway path/expansion is underway – vision is to make this a cargo airport

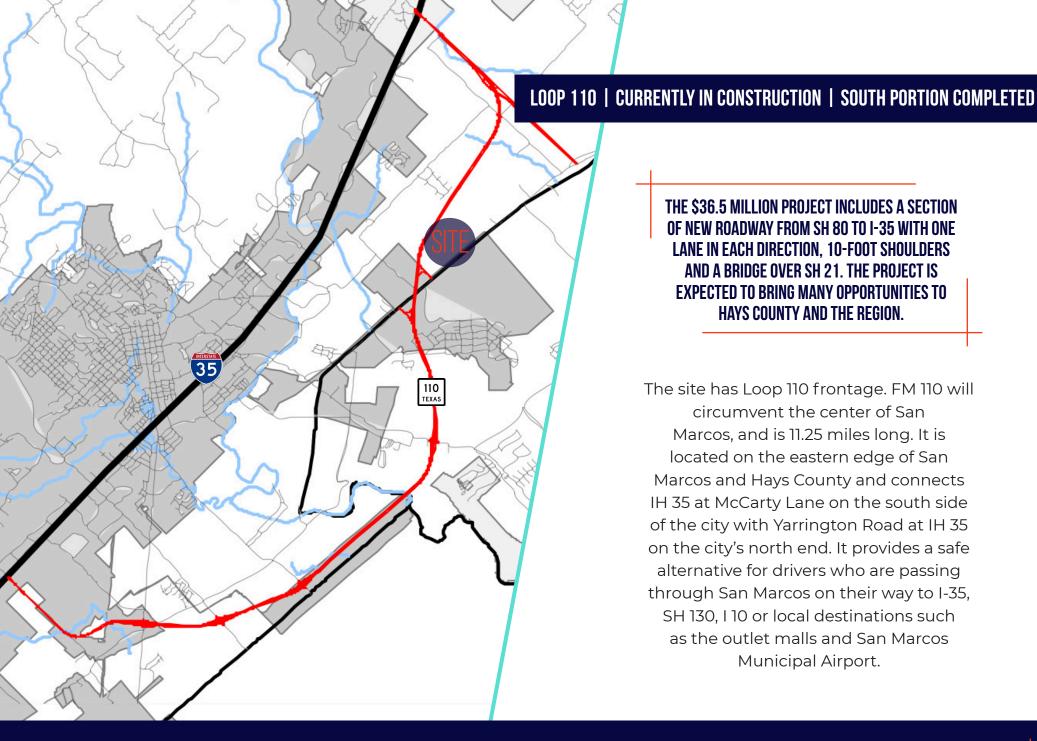


#### **ZONING**

Zoning has been approved to "Light Industrial"



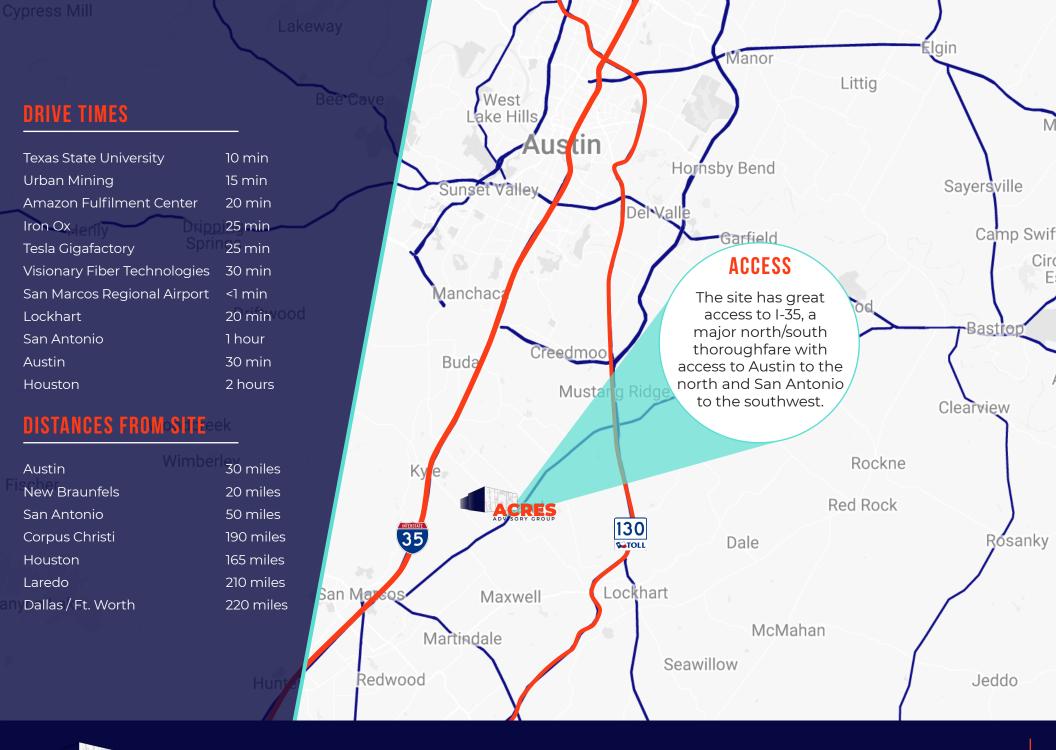




THE \$36.5 MILLION PROJECT INCLUDES A SECTION OF NEW ROADWAY FROM SH 80 TO 1-35 WITH ONE LANE IN EACH DIRECTION, 10-FOOT SHOULDERS AND A BRIDGE OVER SH 21. THE PROJECT IS **EXPECTED TO BRING MANY OPPORTUNITIES TO** HAYS COUNTY AND THE REGION.

The site has Loop 110 frontage. FM 110 will circumvent the center of San Marcos, and is 11.25 miles long. It is located on the eastern edge of San Marcos and Hays County and connects IH 35 at McCarty Lane on the south side of the city with Yarrington Road at IH 35 on the city's north end. It provides a safe alternative for drivers who are passing through San Marcos on their way to I-35, SH 130, I 10 or local destinations such as the outlet malls and San Marcos Municipal Airport.







#### INDUSTRIAL USE LAND COMPARABLES

| NO. | LAND                 | SIZE (AC) | SALE DATE         | PRICE           | PRICE/SF | SUBMARKET  | BUYER                         | SELLER                       |
|-----|----------------------|-----------|-------------------|-----------------|----------|------------|-------------------------------|------------------------------|
| 1   | Lovett 130           | 185       | 2021 Q3           | \$32,234,400.00 | \$4.00   | East       | Lovett Industrial             | CSW Development              |
| 2   | Raceway 183 Track    | 19.90     | 2020 Q2           | \$7,701,596.00  | \$9.00   | SE         | Keating                       | Holt Catapillar              |
| 3   | ATX 130              | 67        | 2021 Q4           | \$27,725,940.00 | \$9.50   | SE         | Jackson Shaw                  | Industry East LLC            |
| 4   | United Buda          | 78        | 2021 Q1           | \$9,343,620.00  | \$2.75   | Buda       | United Properties             | Sunfield                     |
| 5   | Goforth Tract        | 56.75     | 2021 Q4           | \$13,596,165.00 | \$5.50   | Buda       | Stream                        | RSCR LLC                     |
| 6   | Stonefield           | 21.74     | 2021 Q4           | \$5,445,217.80  | \$5.75   | Buda       | EastGroup                     | John Coleman Horton III      |
| 7   | Yarrington Rd        | 100       | 2021 Q4           | \$28,314,000.00 | \$6.50   | San Marcos | Alliance                      | Yarrington Materials Company |
| 8   | Stonelake San Marcos | 63.49     | 2022 Q4           | \$16,593,746.00 | \$6.00   | San Marcos | Stonelake Capital<br>Partners | La Salle Holdings            |
| 9   | Las Colinas          | 150       | Under<br>Contract | \$34,303,500.00 | \$5.25   | San Marcos | Lovett Industrial             | CSW Development              |







Located at the gateway to the Texas Hill Country, San Marcos was recognized as the fastest growing city in the U.S from 2013 to 2015. It is midway between the two major metros of San Antonio and Austin. The spring-fed San Marcos River provides a refreshing playground for swimming, canoeing, tubing, and glass bottom boat rides at the Aquarena Center. San Marcos is the seat of Hays County and is home to Texas State University, the seventh-largest university in Texas and an Emerging Research University with more than 38,000 students. San Marcos also claims the most parkland per capita of any city in the Austin-Round Rock MSA. San Marcos attracts millions of domestic and international visitors to its outlet malls and is home to brand-name companies like Amazon, Best Buy, H-E-B and a host of innovative start-ups.

#### MAJOR PROJECTS IN SAN MARCOS











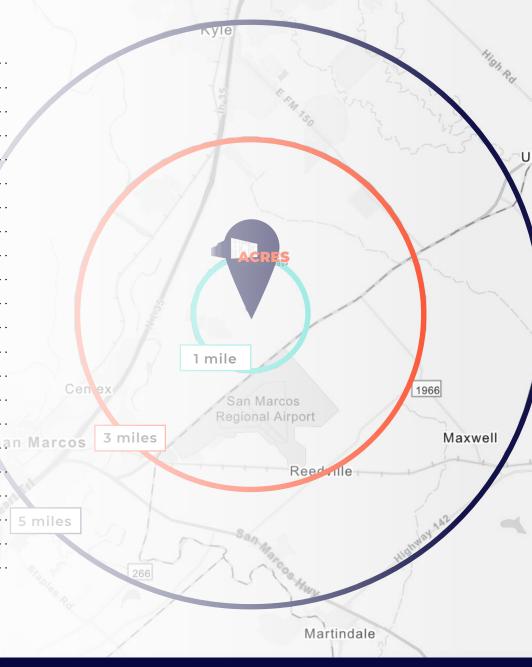




# **DEMOGRAPHICS**

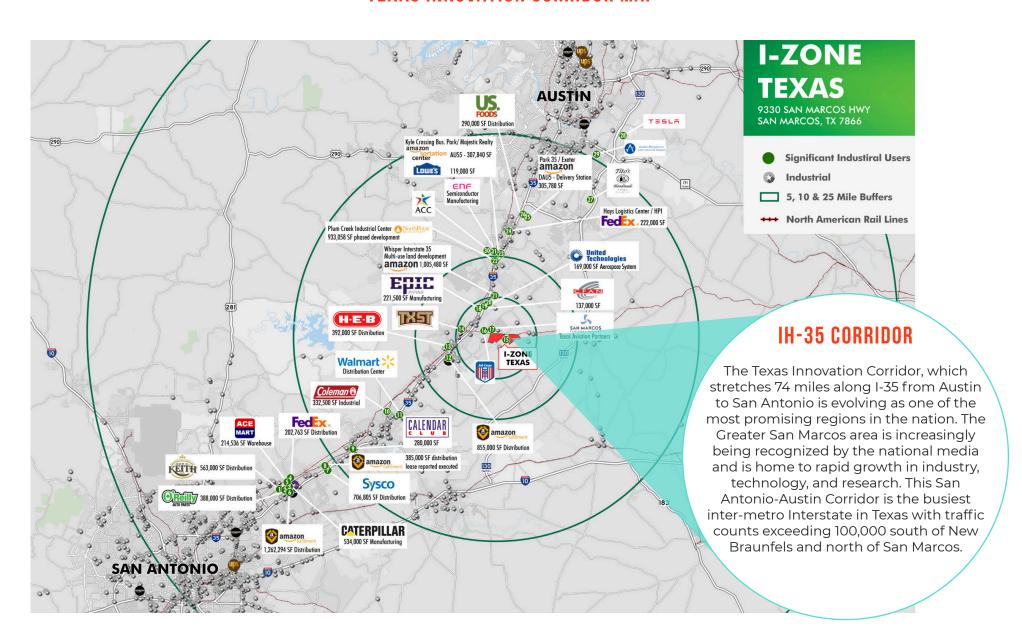
| 2022 SUMMARY                  | 1 MILE   | 3 MILES  | 5 MILES  |
|-------------------------------|----------|----------|----------|
| Population                    | 1,326    | 22,344   | 63,439   |
| Households                    | 436      | 8,805    | 24,130   |
| Families                      | 182      | 4,386    | 11,931   |
| Average Household Size        | 2.87     | 2.41     | 2.47     |
| Owner Occupied Housing Units  | 181      | 3,354    | 10,008   |
| Renter Occupied Housing Units | 255      | 5,451    | 14,122   |
| Median Age                    | 25.5     | 28.4     | 27.3     |
| Median Household Income       | \$38,385 | \$46,134 | \$48,850 |
| Average Household Income      | \$49,098 | \$70,018 | \$71,046 |
|                               |          |          |          |

| 2027 SUMMARY                  | 1 MILE   | 3 MILES  | 5 MILES  |
|-------------------------------|----------|----------|----------|
| Population                    | 1,433    | 27,368   | 70,584   |
| Households                    | 476      | 10,651   | 26,855   |
| Families                      | 196      | 5,575    | 13,498   |
| Average Household Size        | 2.85     | 2.46     | 2.48     |
| Owner Occupied Housing Units  | 221      | 4,941    | 12,157   |
| Renter Occupied Housing Units | 255      | 5,710    | 14,698   |
| Median Age                    | 24.5     | 28.4     | 27.3     |
| Median Household Income       | \$42,168 | \$56,190 | \$56,694 |
| Average Household Income      | \$56,143 | \$87,701 | \$84,691 |
|                               |          |          |          |





#### TEXAS INNOVATION CORRIDOR MAP





# 110 LOOP | ±97 ACRES

HIGHWAY 21 and LOOP 110

SAN MARCOS, TX



## FOR MORE INFORMATION CONTACT

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